



Grant Professionals Network of Central Florida, Inc.

Network News

2005 June Edition

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President's Message

Dear Fellow Grant Professionals,

June brings to a close the 2004-05 fiscal year. We've had a very successful year! Our Awards Breakfast was wonderful...raffling off lunches with funders was a tremendous success. Attendance at the Annual Conference was up, with more of our own members attending than ever before. We've had committees at work responding to our members' requests. And our group is continuing to bring more and more money into the community to help the needy people of Central Florida.

At the May meeting, we elected our 2005-06 Board of Directors and Officers. The newly-elected candidates join those serving the second year of their terms as board members. I'm sure you all join me in thanking them for making this commitment of time and energy. I can speak from experience in saying it is a rewarding endeavor.

Your Board of Directors for 2005-06 is:

Judy Bennett	President
Jeannie Floyd	President-Elect
Pat Zahry	Secretary
Marilyn Hughes	Treasurer
Joel Henderson	

Fran James
 Jana Parpart
 Teri Gronski
 Lee Bailey
 Katharine Zimmerman

And I'll still be around as Past President to lend an historical perspective as GPN moves into the future.

June is also time to renew your dues. You will be receiving your renewal notice in the mail in the next couple weeks.

I look forward to seeing you at the June 1st meeting!

Judy Crawford
 President
jcrawford@foodbankcentralflorida.org
 407-712-4883



Action Group & Committee Buzz ...

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of Central Florida, Inc.*
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NEXT GPN MEETING:

**WEDS., June 1, 2005
MAITLAND CIVIC CENTER**

~Activities Committee~

Committee:

Judy Bennett
Lee Bailey
Karen Cole

Scheduled Programs:

June 1

How to acquire state funds via appropriations – line items in the State/Federal budget and how to acquire support from Orange County Speaker – Elizabeth Gianini, Chief of Staff, Mayor Crotty's office

July 6

Installation of Officers – speaker tba

Membership Renewals

It's time to renew your GPN membership for 2005-06. You should receive your renewal form before June 1. If you don't, please email or call me...we probably have an incorrect address.

Dues are still just \$35 for individual memberships and \$50 for agency memberships. The details of each type of membership appear on the renewal form. Memberships end June 30 of each year.

Remember...you will be listed in the directory based on the information provided on the renewal form. Be sure to return the form, including corrections, with your check.

Thanks for being a member of GPN!

Judy Crawford
jcrawford@foodbankcentralflorida.org
Phone: 407-712-4883

Mission Statement

*The mission of the
Grant Professionals Network
of Central Florida, Inc.
is to provide
a collegial forum
to facilitate training and
resource development
for grant professionals*

**GRANT PROFESSIONALS NETWORK
OF CENTRAL FLORIDA**

General Membership Meeting
Wednesday, May 4, 2005

Meeting Minutes

Call to Order: Judy Crawford called the meeting to order at 8:55 AM. She welcomed all current members and guests.

Introduction of Board of Directors:

President	Judy Crawford
President Elect	Judy Bennett
Secretary	Natalie Mullett
Treasurer	Kathleen Green (absent)
Past President	Alice Weinberg (absent)
Directors:	April Boykin (absent)
	Lee Bailey
	Teresa Gronski
	Katherine Zimmerman (absent)
	Jill Demeter
	Joel Henderson

Introduction of Guests: There were eight guests present at the meeting. They were introduced and received a warm and inviting welcome.

National Volunteers Week: Judy recognized all of the volunteers who volunteer their time in order to make GPN a successful professional network. Volunteers who go the extra mile for the organization are critical to maintaining GPN.

Guest Speaker: Patty DeYoung - Darden Restaurant Foundation (Red Lobster, Olive Garden, Seasons 52, Smokey Bones, Bahama Breeze) PDeyoung@darden.com

Building on the philosophy and values of Bill Darden, Darden's philosophy is to be a full member of the communities that they serve. They have worked in the community and have quietly given out money since 1995 (prior to that they were a part of General Mills). Many of the donations that reach the community are anonymous.

The priorities for funding include:

- Arts and Culture: Mainly provided funding for arts organizations in Central Florida. (Orlando Science Center, Philharmonic, Bach Fest., etc.)
- Education: At the University level Darden provides funding for hospitality programs, builds test kitchens, baking programs, provides scholarships. In the community they work with Jr. Achievement, Tutoring programs, and help children with issues in education. They do not fund area k-12 programs because of the extent of the schools that are attended by their employees and employees family members. They do work through partnership grants that support schools in Central Florida.

- Social Services: Darden funds social service agencies throughout Central Florida. They fund programs from the Center for Drug-Free Living, Inc. to the Boy Scouts. They like to work with programs that have a nutrition focus.

Darden encourages volunteerism for all of its employees. Darden works closely with its management level staff to help match staff with the needs of an agency. Agencies where Darden employees volunteer are more likely to be funded than agencies who do not have a Darden employee working with them. This does not mean that if you have no volunteer opportunities for Darden employees that you will not receive funding, however, if you are competing with a like agency who does have a program, the competition will be increased. Having a Darden employee serving an agency that receives funds provides another set of eyes in monitoring the agencies use of the dollars as well as aiding in identifying needs for the program.

Money is limited. Funds are dispersed quarterly, Feb, May, August, November. The Darden Foundation operates July - June 30 Fiscal Year. Darden encourages smaller agencies to either partner or merge in order to stretch the limited dollars available for funding. There are many 'agencies' in Florida that are actually 'programs' that would benefit from merging with a larger program. By merging many smaller agencies would gain the benefits that larger organizations can offer and funding could be better consolidated. Funding shortfalls were created last year with the hurricane recovery issues facing the community. The hurricanes stretched the resources of the Darden Foundation. Approximately 85-90% of requests that come in are now turned away, due to limited resources. Darden gives away approximately 3-6 Million dollars a year and could easily give away four times that much.

Financial support and sweat equity are not all that the Foundation can supply. Gift cards to be used for door prizes or raffles, limited amounts of food for a small meeting, space for board meetings, or training are available through the administrative office.

Hints for successful fund requests:

- Utilize the application as a guide.
- More is not better. Provide a clear description of the project, need and the budget. Ask for what you want and need, do not force the foundation to guess.
- Ensure that the budget clearly reflects the needs of the agency and that the budget figures add up correctly.
- Build relationships and partner with others so that the dollars have the furthest reach possible.
- Think out of the box with what you need. Not all needs are financial.
- Contact Patty DeYoung with questions or use her as a sounding board. She is willing to work with agencies that might become partners.

GPN Business Meeting: Judy Bennett

Review and Approval of the Minutes of the April meeting. Minutes were available on each table.

Action: Jana Parpart forwarded the motion for the approval of the minutes, Fran James provided the second. Call to vote, carried and minutes were approved.

Treasurer's Report: Provided at the meeting.

Action: Jean Hartsaw motioned for acceptance of the Treasurer's Report. Jeannie Floyd offered the second. Call to vote, motion carried.

Committee Reports:

- **Nominating Chair: Jean Hartsaw**

The slate of officers was reviewed and ballots were provided to all members. Jean called for any nominations from the floor and none were voiced. The final slate of officers was provided **President:** Judy Bennett (Current President Elect), **President Elect:** Jeannie Floyd **Directors (3 positions open for 2 year terms):** Jana Parpart, Joel Henderson, Fran James, **Treasurer:** Marilyn Hughes (1 year), **Secretary:** Pat Zahry (1 year).

Natalie Mullett motioned for acceptance of the ballot. Lisa Kaston provided the second. A vote was called and the motion carried. All members were invited to vote for the new officers who will begin their positions officially at the July meeting.

- **Activities: Chair: Judy Bennett** provided an overview of the activities that will be up and coming for the remainder of the year.
 - June: The June meeting will feature a representative of Orange County who will discuss ways to become an appropriation in the budget and to garner support of Orange County Government.
 - Induction of the new officers will also occur at the meeting.
- **Awards Accounting Chair: Jean Hartsaw**

The member agencies of GPN continue to raise money successfully to support the work of the community.

Action: Please remember to add grants received to the list. In the future the list will circulate and be located at the membership table. You can email Jean Hartsaw at Hartsaw49@aol.com with additions.

Old Business:

Legislative Affairs Trip: Jill Bevan provided an overview of the trip that was attended by five members of GPN. The trip took place in Tallahassee on April 12-13. The group was able to attend a local delegation meeting and some committee meetings. They were able to tour the governor's mansion and meet with legislators.

The trip introduced the group to wonderful resources that will be of benefit to everyone. Jill provided a detailed hand out with the resources listed.

- Community Budget Issues Request forms were included as well as the internet address for tracking the requests (www.leg.state.fl.us). Click on the House or Senate link, go to appropriations and follow the link to community budget issue requests.
- <https://sourcing.myfloridamarketplace.com> Use "public user" for both your user name and password.
- www.floridaresourcedirectory.org .Click on the Florida Resource Directory and search State opportunities using the category, program or agency.
- www.myflorida.com Click on the Business link, then "Doing Business with the State" link, then Vendor Bid System, then Search Advertisements. Currently there is a call for bids for abstinence education in the state for \$750K.

Judy Bennett thanked Jill for the very thorough overview and the group provided Jill a token of appreciation for all of her hard work in organizing the trip.

New Business:

None

Announcements:

Wachovia: William Culbert Grant Application- Kay.Collie@wachovia.com 407-699-5573. Kay Collie asked that Judy Bennett announce that Wachovia has announced the William Culbert Grant Application. Judy had one copy at the meeting. Please contact Kay if you have any questions with regard to the program.

City of Orlando: The City of Orlando will be announcing its Neighborhood Watch Grants at the end of the week. These will have a student and youth after school focus. You can follow look for these at Cityoforlando.net.

Hope and Health Center Focus Group: The Hope and Health Center will be conducting focus groups with regard to Prisoner Re-entry. If you have anyone that might want to participate in the focus groups please contact LAASTON@hopeandhelp.org

➤ **Door Prize:**

Home Depot Gift Certificate won by Lee Bailey

Marilyn moved to adjourn the meeting and Terri Gronski provided the 2nd. The motion carried.

Respectfully submitted: Natalie Mullett, Secretary

TREASURER'S REPORT

Committee Budgets

	Budget	Remaining at 5/10/05
Executive	3315.00	687.77
Training/Professional Develop.	490.00	470.05
Governmental Relations	550.00	16.55
Activities	575.00	575.00
Awards Breakfast	2,162.00	0
Communications	210.00	96.00
Conference	5,150.00	0
Hospitality	2,570.00	693.47
Membership	600.00	500.73
Professional Fees	100.00	100.00
Total FY04-05 Budget	15,722.00	3,139.57

Account Balances:

Checking Account \$ 3,435.88
Market Account 22,198.85

Total \$25,634.73

SPECIAL PROMOTION EXTENDED.....

Jossey-Bass has offered all GPN members a 20% discount on Jossey-Bass and Wiley grants books. Simply use the promotion code JBNPD when ordering through their website which is: (josseybass.com/nonprofit) or through their customer service center (1.800.956.7739). {Good through August of 2005}

ATTENTION:
UPCOMING GRANT DEADLINES
(Prepared 2/7/05)

June

Bank of America due June 30, 2005 – Neighborhood Builders, Local Heroes, Student Leaders - See <http://www.bankofamerica.com/foundation>

*A Service of the Grant Professionals Network (GPN)
(For additions/corrections to the calendar, please contact Becky Farmerie at
bfarmerie@betacenter.org)*

We're on the Web!

Visit us at www.gpninc.org

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Many thanks to everyone who contributed to this month's issue of *Network News*! If you have an article or news item for publication in the next issue, please forward the information to me at janapartpart@hotmail.com no later than **June 15th**.

Jana Parpart
GPN *Network News* Editor

