



Changing Central Florida One Grant at a Time

Network News

Aligning Resource Development With Expanding Community Needs

Special points of interest:

- Register for Early Bird Conference Discount
- Conference Speakers have the Wow Factor!
- Check out the myregion.org website
- Leader Highlight
- Red Chair Project

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2006-07 Officers

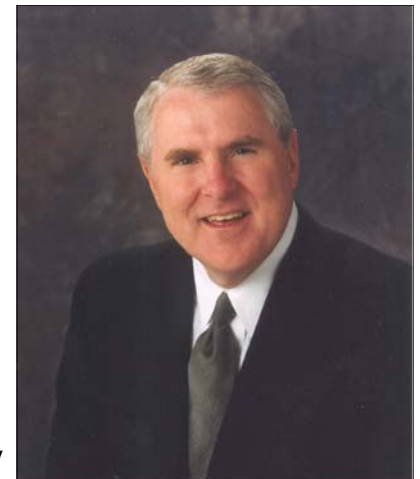
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How Shall We Grow?

GPN members will have the opportunity to *Listen, Learn and Choose* how Central Florida can grow between now and 2050, as presented by Jacob Stuart, president of the Orlando Regional Chamber of Commerce at the Wednesday, February 7 monthly general membership meeting. As Central Florida faces the opportunities and challenges associated with the projected doubling of our population from 3.5 million citizens in 2006 to 7.2 million in 2050, our region has been given the opportunity to be the first in Florida to create a shared vision to answer the question, "How Shall We Grow?"



Jacob V. Stuart, President, Orlando Regional Chamber of Commerce

What will the future be like for our children and grandchildren? Will they enjoy economic prosperity and a high quality of life? The decisions we make today will have a direct impact on their future. The Central Florida Regional Growth Visioning Process is a 15-month endeavor to engage citizens, community leaders and elected officials from the Central Florida region in intensive "community conversations" that will lead to a shared vision. Grant professionals and the community-based organizations, governmental agencies and businesses they represent are important contributors to this dialogue.

With over twenty years of service as president of the Orlando Regional Chamber of Commerce, Jacob V. Stuart has effected monumental change in a number of strategic areas including: healthcare, regional leadership, technology, transportation, international business and workforce development.

Believing that knowledge is power, he has worked to provide life long learning opportunities for business and community leaders in leadership development, public education reform, and tax relief for working families. Mr. Stuart was instrumental in establishing regional programs and partnerships such as WorkForce 2020, the Central Florida Technology Partnership, myregion.org, Hispanic Summit and Extra Credit.

(Continued on page 2)

President's Message

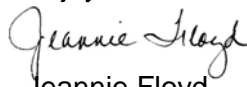
Dear GPN Members,

I hope you each had a wonderful holiday season and that you are ready to enjoy our new year 2007. Grant Professionals Network of Central Florida (GPN) wrapped up 2006 with the GPN Annual Awards Breakfast honoring grant seekers, grant makers and grant professional educators. Congratulations to our GPN award winners, each of whom is featured in this newsletter. They include Jean Hartsaw, Professional Excellence Award, Melanie Campbell, Outstanding Service Award, Emily Furlong and Teresa Shipley, Outstanding Mentor Awards, and Cara Eule, Up and Coming Award.

Be sure to attend our Feb. 7 GPN general membership meeting. You will have an opportunity to hear from Jacob Stuart, president of the Orlando Regional Chamber of Commerce, who will give us a chance to join in the discussion about "How Shall We Grow?" He will be available to answer our questions and discuss how the projected growth may impact community-based, nonprofit organizations and governmental agencies, as well as the services we provide to our citizens.

At the meeting you will also have a chance to learn more about the 10th Annual GPN conference, plans for the legislative educational trip to Tallahassee, and have a chance to offer your ideas on where you want GPN to go as an organization.

Enjoy!



Jeannie Floyd
GPN President

Jacob Stuart, Continued from Page 1

As a native of Orlando, Mr. Stuart's commitment to protecting and nurturing the quality of life in Central Florida has led him to pioneer numerous award-winning programs. Among them, Leadership Orlando, America's largest community leadership program; *BusinessForce*, Florida's largest local political committee; and the City of Light, a community volunteer program President George Bush unveiled in Orlando, making us America's first City of Light.

In the area of public service, Mr. Stuart served as Chief of Staff and Director of the Transition Team in 1987 for then incoming Florida Governor, Bob Martinez while on a leave of absence from the Chamber. Then in 1991, he was elected Chairman of the Board for LYNX, Central Florida's public transportation system.

As a result of his vision and leadership, the Accrediting Board of the United States Chamber of Commerce awarded the Orlando Regional Chamber of Commerce a Five Star Accreditation. The U.S. Chamber Accreditation Program defines standards of excellence in Chamber of Commerce planning and performance and shows Chambers how they can reach and maintain these standards.

Most recently, Stuart received the MSCW "Legacy" Champion of Sustainability Award in recognition of his understanding that the work done today to preserve, conserve and protect Central Florida's most precious resources will mean a better tomorrow for citizens throughout the region. The Healthy Community Initiative of Orlando (HCI) and MSCW Inc. hosted the Fourth Annual "Champions of Sustainability" Awards Luncheon, established in 2002, to publicly recognize individuals and organizations for their dedication to our community's health.

Congratulations GPN Award Winners

Professional Excellence Award Jean Hartsaw, Community Service Center



Jean Hartsaw

The **Professional Excellence Award** represents all of the exemplary qualities of a leader in the field of resource development. GPN's 2006 winner of this award, Jean Hartsaw, is one who is well known, not only in GPN, but within the broader community. Over many years she has supported GPN in a variety of roles, including director.

Most recently, she served as GPN grant reporting representative and chaired the 2006 Nominating Committee.

Jean, came to work for the Community Service Center over five years ago as a grant writer and earned the position of the Vice-President of Development, responsible for all fundraising and marketing activities of the nonprofit organization. Her boss, Lee Pates, says that Jean has had a positive impact on every family and program that the Center provides for the community.

She is a skilled professional writer and fund developer who is able to connect foundations, corporations, and individuals to the mission of the Community Service Center and the needs of the community. In addition to her professionalism, her passion and caring for families, individuals, and children served through the Community Service Center enhances the positive outcomes of the Center's initiatives in meeting community needs.

Jean earned her bachelor's degree in Social Studies Education and her master's in Counselor Education. She has been a classroom teacher, a district level school administrator (community relations and instructional technology) and a non-profit executive director. She shares her time and talents by volunteering in the community and by serving on Boards of Directors, in professional associations, community activities, and connecting family and friends to meet the needs in the community.

Outstanding Service Award Melanie Campbell, Community Health Centers



Melanie Campbell

The 2006 winner of the **Outstanding Service Award**, Melanie Campbell, has been a long-time, active member of GPN and is now serving as Chairman of the Marketing Committee, Webmaster and as a member of the Conference Committee. This multi-talented individual is the Development Coordinator of Community Health Centers, Inc., a non-profit healthcare organization that provides primary and preventive medical, dental and pharmaceutical care to low-income, uninsured and underinsured children and adults throughout Orange and Lake County.

The largest Community Health Center in Florida, CHC depends heavily on Melanie, one of only two staff members in their Development Department. She writes grants, coordinates the annual golf tournament fundraiser, coordinates special events/center openings, prepares the annual report and newsletters, is the Reach Out & Read Coordinator and the Heart of Florida and Lake County United Way Employee Campaign Coordinator.

Melanie was president of the International Association of Administrative Professionals (IAAP), and currently serves as treasurer, newsletter editor and webmaster in that organization. She is also a member of the Association of Fundraising Professionals (AFP).

You're the Best!

Outstanding Mentor Award Emily Furlong, Philanthropy & Nonprofit Leadership Center



Emily Furlong

mentored and trained many Central Florida grant professionals.

Emily is now the Senior Program Manager with the Philanthropy & Nonprofit Leadership Center, responsible for professional continuing education for nonprofit organizations. Her nonprofit experience includes planning and development, nonprofit and volunteer management, training, and board governance in the fields of domestic violence, senior services, housing and emergency management.

Emily has been active in the nonprofit community since completing her undergraduate education at the University of Mississippi. She has been a founding member of two nonprofit organizations, including Seminole HEART and Habitat for Humanity Seminole County.

She tells her co-workers that she joined the Philanthropy Center in 2000 because she has such great respect for the good work that nonprofit organizations do throughout the community, and she feels it is important that nonprofit staff receive the training they need to be good stewards of the public trust.

The first of the tie winners of the **Outstanding Mentor Award**, Emily Furlong, has been a member of GPN for many years and was instrumental in supporting the cooperative and reciprocal relationship between GPN and the Philanthropy & Nonprofit Leadership Center. She has

Outstanding Mentor Award Teresa Shipley, Orange County Public Schools



OCPS co-worker Jeannie Floyd, award winner Teresa Shipley and Dianne Lovett, OCPS Senior Director, Advanced Studies

The next recipient of the **Outstanding Mentor Award** is Teresa Shipley, a grant professional with Orange County Public Schools (OCPS). Teresa joined GPN last year. She has served as Marketing Chairperson and is currently Co-Chairing the Conference Committee. Teresa works closely with many nonprofit organizations to partner on grant applications that serve OCPS children. As Manager, Grant Services, she works with teams of teachers, administrators and community partners in all phases of proposal development.

Teresa earned both her bachelor's degree in Criminal Justice and her master's degree in Public Administration from the University of Central Florida. She recently retired from the Orlando Police Department (OPD) after 21 years of service.

Teresa is an active volunteer in the Central Florida community serving on the board of Lighthouse Central Florida and the University of Central Florida Alumni Association.

GPN Stars, Continued



Community Vision Coworker Joel Henderson and winner Cara Eule.

Up and Coming Award Cara Eule, Community Vision

The recipient of the **GPN Up and Coming Award**, Cara Eule, has stood out in the organization as a highly knowledgeable person about the grant field, particularly in the evaluation and accountability areas which are so vitally important to the field. Cara is presently the Director of Development and Evaluation Services with Community Vision in Osceola County.

Cara managed to successfully balance planning her wedding this year with her job responsibilities and serving as Chairman of the GPN Membership Committee. She served as a presenter and trainer for members on the use of *Interactive PowerPoint* in audience responses to survey questions and also facilitated a networking activity. Cara is known to be a person of high integrity and passion, bright and analytical, yet caring and compassionate.

Cara earned a bachelor's degree from the University of Central Florida and a Master of Management from prestigious Brandeis University. She has worked as a Research Associate for Advocates for Human Potential, an intern at the Broward Partnership for the Homeless, a Mental Health Case Manager and a Veterinary Associate.



Red Chair Project: Support for the Arts in Central Florida

Grant writers not involved in the Arts and Culture part of the non-profit world may not be aware of Orlando's newest project to support the arts. The Red Chair Project, sponsored by [United Arts of Central Florida](#) and the [Performing Arts Alliance](#), is a website that links users to all the events in the greater Orlando area.

Launched on January 1, 2007, the website www.RedChairProject.com offers a solution to the two of the biggest problems small performing and visual arts organizations face: how to get noticed with a miniscule advertising budget, and how to sell tickets online without the expense and extra work involved with a credit card merchant account.

Listings on www.RedChairProject.com allow you to search by venue name, date, or type of activity that interests you. The website is linked with TIX.com, allowing online ticket purchases with just a modest surcharge. These ticket fees will help support the project as a vital resource for the community.

Scrolling through the hundreds of listings for performances, galleries, workshops and events, it is obvious that our community is far from being swallowed up by amusement parks. There is a venue or an event for every taste and every budget. Check it out. You will truly be impressed at what our community has to offer!

(Submitted by Susan Mitchell, Hospitality Chair)



This photo was taken at a restaurant in Georgia when Jana and her son visited her daughter at Georgia Tech.

Leader Highlight: Jana Parpart, Director

Where were you born?

Richland, Washington

What is your education background?

B.A. in English from Cal State University at Northridge, CA and a Teaching Credential from UCF, FL

How long have you worked for the Education Foundation?

Going on four years

What do you like most about your work?

I believe that I am making a huge contribution to my community through the grants I write. Our foundation offers many children's programs throughout Osceola County. My reward is seeing what kids can do when given an opportunity to shine. I enjoy my work because everyone at my foundation works as a team and is committed to our cause.

How long have you been a GPN member?

Four years

Tell me something that no one else knows about you.

My great, great grandmother helped found the Girl Scouts of America. The tradition was carried on to each generation of my family and each child was in scouting. My son is working on his Eagle Scout.

My father received his doctorate in Chemistry and invented the idea of refrigerating petri dishes so that bacteria could grow.

My mother measured the uranium that went into the making of the atom bomb.

Tell me about your family?

I am extremely proud of my daughter who is majoring in Biomedical Engineering at Georgia Tech and wants to cure diseases. My son is taking advanced courses in high school and graduates this year. He plans to study engineering and computer technology in college.

What is your top outside interest, hobby or sport.

I am fond of fine wines, enjoy traveling, dancing, stain glass, decorating, writing, and reading.

Where do you want to be in five years?

After I put my kids through college, I would like to get a master's degree in Public Administration.

Mission Statement

The mission of the Grant Professionals Network of Central Florida, Inc. is to provide a collegial forum to facilitate training and resource development for grant professionals.

We're on the Web!
Visit us at
www.gpninc.org

***Enhancing Excellence in Grantsmanship:
Pathways to Success***
GPN 10th Annual Conference
March 15 and 16
at the UCF Rosen College of Hospitality Management

Featured Presenters Include:

BEVERLY BROWNING

**Author of “Grant Writing for Dummies” and other books on grant writing
for educators, faith-based initiatives, consulting and more**

TONY JENKINS

**Market President, Blue Cross Blue Shield of Florida, Inc.
on Cultural Competency in the Nonprofit World**

MARK BREWER

**Executive Director, Community Foundation of Central Florida, Inc.
on the status of foundation funding**

Early Registration by Feb. 19: \$198 GPN Members, \$225 Non-members

Registration After Feb. 19: \$225 GPN Members, \$252 Non-members

Register online now to attend the Grant Professionals Network of Central Florida (GPN) **10th Annual GPN Conference** to be held March 15 and 16 at the UCF Rosen College of Hospitality Management. The deadline for paying a reduced fee is February 19. ***Enhancing Excellence in Grantsmanship: Pathways to Success*** will offer opportunities for community-based organizations, governmental agencies and independent grant consultants to build on their knowledge and skills through an array of experienced and knowledgeable presenters over the two-day training.

The registration brochure is still in production (Institute for Government is working on it), but an interim registration form is on our website at www.gpninc.org under the Conference link. You may use that form to register and pay in time to receive the discounted fee and to obtain approval to attend from your organization. The brochure in which you select your workshops will be mailed to you and will soon be available on our website.

Three outstanding keynote speakers and 22 workshops are committed. Presentations will include Energizing-Motivating-Uplifting the Grant Writer, Basic Grant Writing, Government Grant Writing, Professional Certification, Budget Development for Right-Brained People, Logic Model, Grants Compliance, HUD-increasing Capacity for Grant Capabilities, Panel: Grant Assistance from Senators and Congressional Representatives, Ethics for the Grant Professional, Winning Strategies for Developing Grant Proposals, Evolution of Grant Seeking, Stress Relief, Collaboration, Storytelling, Cultural Competency and the Grant Writer, Site Visits, Panel: Fighting the Grant Battles, Prospect Research, Outside Evaluation, K-12 Education State & Federal Funding Opportunities, Proofreading Your Application, and Organizing/managing a Grant Office.

Please express your appreciation to the following businesses for sponsoring our GPN Conference:
Community Foundation of Central Florida – Helping bring our keynote speaker - Bev Browning.
Darden Restaurants Foundation – Helping bring our keynote speaker - Bev Browning.
Harris Rosen, Rosen Shingle Creek Hotel – Providing free rooms for our speakers.
Philanthropy & Nonprofit Leadership Center – Purchasing grant-related books for door prizes.

For further information contact Marilyn Crotty, Institute for Government, at 407-235-3960.
(Submitted by Conference Chair Judy Bennett)

Grant Professionals Network of Central Florida Presents...



BRUSSELS SPROUTS AND BUDGETS LEARNING TO DEAL WITH THE UNPLEASANT!

You won't want to miss this informative presentation on Budgets and how to prepare them coming up on Thursday February 8, 2007 from 9:00 AM-12:00 noon at the Center for Independent Living, 720 North Denning Drive, Winter Park Florida 32789.

We can't promise that you'll learn to love Brussels sprouts after this workshop, but you might find developing your budget more palatable after your attendance! Because you are most familiar with the project and what resources are needed to successfully implement it, this workshop will help you get started in developing a winning budget for your grant proposal. Some of the tips you'll learn include:

- Justifying every cost in the text of your proposal
- Accurately estimating your cost – turning needs into line items
- Calculating costs of a budget for future and multi-budget years
- Understanding indirect costs
- Adopting an ethical approach to grant deliverance

Lee Bailey is a data-driven decision maker with nearly thirty years of grant writing experience. Her experience began as an executive director for nonprofit organizations morphing into development including grant writing for government agencies. During her career, Lee has secured over \$60 million of grant funding from Federal, state, foundation and corporation giving. Under Lee's direction, Brevard Community College's funding activity totaled nearly \$9.5 million this past year.

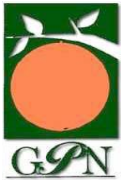
Costs for the seminar will be \$35 for GPN members and \$50 for non-members. For only \$80, participants can join GPN and also attend the seminar. Payment can be made by cash and check only. Sorry, no credit cards. Checks must be made payable to Grant Professionals Network or GPN.

Pre-registration is not required but space is limited. Anyone interested should reserve a spot by emailing gpn33@hotmail.com. Telephone inquiries can be made to Jan Tunnell at 407-423-3519. If pre-registering, fees can be mailed to Jan Tunnell's attention at 1338 Roosevelt Street, Orlando, FL 32804. You may also register and pay at the door. Coffee and bagels will be served.

Grant Professionals Network of Central Florida

The mission of Grant Professionals Network of Central Florida, Inc. is to provide a collegial forum to facilitate training and resource development for grant professionals.

Changing Central Florida One Grant at a Time



Nov-Dec GPN Meeting Minutes Wednesday, Nov. 1 and Dec. 6, 2006

Grant Professionals Network Membership Meeting Wednesday, November 1, 2006

The Grant Professionals Network met Wednesday, November 1, 2006 in the Maitland Civic Center. Jeannie Floyd, GPN president, called the meeting to order at 8:45 a.m. Judy introduced the Board members present.

Becky Farmerie introduced Terry Knox, CFRE, Director of Development, Father Flanagan's Girls and Boys Town of Central Florida. A fund development professional since 1984, Terry spoke on elevator speeches, engaging the audience in developing brief statements about members' organizations that can be shared on the spot. Below are highlights of his remarks.

Elevator speech:

- A 2-3 minute speech you can give about your organization in the time it would take to go from the bottom to the top of an elevator – about 5 to 15 seconds.
- Enables the listener to gain the essence of what you do and convey a sense of urgency regarding this work

Components of an elevator speech:

- Name tag – the presentation of an organization's message on the spot.
- Enables you to respond with a pithy general statement in 5-10 seconds when someone asks you, "What do you do?"
- A brief statement to articulate what the organization does.

Terry cautioned against using "we" statements, frequently opting instead to use a question to introduce the elevator speech. For example, instead of saying that you work for an organization that works with individuals with disabilities, he suggested beginning with, "Do you know someone who has a disability?" and letting that flow into, "Here's my [business] card."

Effective statements:

Grab attention

Appeal to emotion through statistics, one-liners, "factual sensationalism."

Call for action on the part of the hearer

Some examples shared were:

"This morning we admitted our 12th child to the hospital that was abused."

"Up to 75% of the girls are sexually abused before they come to BETA."

While there is no guarantee that interest will develop in the person who hears the elevator speech, this approach does provide the opportunity to send a strong message. One never knows which momentary encounter will introduce someone to an organization who will develop into a million-dollar giver in the future.

Terry noted that while it is important to step out and approach others via elevator speeches, speakers should remember that an elevator is a captive audience. The speaker must be respectful and remain cognizant of others' boundary issues and desire for privacy.



Nov-Dec GPN Meeting Minutes, Continued

Elevator speeches contain a general statement intended to get the interest of the hearer so that the person becomes interested in knowing more about the organization. For example: "The AIDs crisis isn't over. It's right here. It's rising in senior citizens. 25% of those who have it don't know they are infected."

To be successful presenting elevator speeches takes such qualities as enthusiasm, creativity, persistence, the ability to accept rejection and go on, practice, knowledge, and confidence. Knowing your organization's fundraising costs, mission, goals, and objectives is important.

Opportunities for using the elevator speech include waiting in line at the checkout counter. An example of a good elevator exit line is, "Great meeting you on the elevator. When's your next ride?" Some who use the elevator speech give each person they approach two business cards – one to keep and one to pass along to someone else.

Terry reminded everyone, "You are the faces of the organizations you represent." Practicing effective elevator speeches is an effective way to represent your organization positively.

Business Meeting

Jeannie Floyd reminded everyone to vote for the annual Awards. Ballots and a list of members were made available to help members make their selections. Jeannie reminded everyone that no individual is allowed to receive the same award two years in a row.

Khadijah Pirzadeh moved that the minutes of the previous meeting be accepted. Nancy Ludin seconded. The motion passed unanimously.

Marilyn Hughes, treasurer, was unable to attend but copies of the treasurer's report were available. It was noted that the budget now reflects additional memberships that have been received. Rose Ellen moved that the treasurer's report be accepted. Eva Shoemaker seconded. The motion passed unanimously.

Committee Reports

Annual Conference

Judy Bennett, Annual Conference co-chair, spoke about the conference that is scheduled March 15 and 16, 2007. It will be held at the Rosen College for Hospitality Management. Bev Browning, the author of *Grant Writing for Dummies*, has been invited to serve as the keynote speaker. Mark Brewer of Community Foundation of Central Florida also will speak on the future for nonprofits and grant writing.

Jeannie Floyd will work with Becky Farmerie to prepare a news release for the conference. Melanie Campbell will handle conference items on the website.

Khadijah Pirzadeh, who will be in charge of awarding the conference scholarships, noted that applications for the Sandra Hinson Memorial Scholarship were available for anyone interested. She noted that she is looking for someone to help her review scholarship applications. She asked that anyone interested call her at (407) 836-8912.



Nov-Dec GPN Meeting Minutes, Continued

The price of the conference will be close to \$200 for members who sign up at the early bird rate. Judy Bennett and Teresa Douglas Shipley are conference co-chairs.

Strategic Plan

Board members are working on the Strategic Plan. The Board now has a summary of the results of the planning session and at the next meeting these will be prioritized.

Awards Breakfast

Jeannie Floyd, who is chairing the Awards Breakfast, announced that this event will be held Wed., December 6, at Harry P. Leu Gardens in the Camellia Room beginning at 8:30 a.m. The cost is \$28 per person. Three special drawings will be held, including for door prizes (all attendees), for mentor lunches (GPN members only) and for a Philanthropy Center Half Day Training Scholarship (GPN members who bring their boss or a client).

Other Reports

Jean Hartsaw, Grant Accounting chair, invited members to share recent grant awards.

Jeannie Floyd thanked Jan Tunnell for the Grant Writers 101 Workshop at the Center for Independent Living. Jan noted that a half-day of training is planned at the Center for Independent Living, and three brown bag training lunches are to be held at Lifeline Central Florida.

Jeannie Floyd thanked Co-Hospitality Chairs Susan Mitchell and Diane Brown for the refreshments and Cara Freedman for serving as our Membership Chairperson.

Announcements

Barbara Howell, University of Central Florida, has students who are working with Lighthouse Central Florida and Pet Rescue by Judy on grant proposals. If you are interested in support from her students, give her a call. She also said that UCF's Nonprofit Master's Program is online to accommodate working professionals. The Nonprofit Managers Annual Conference will be held January 19 – one day only – at the Rosen College for Hospitality Management. The theme will be "Extreme Makeover: Nonprofit Edition."

Barbara noted that a student is preparing a monthly grant deadlines flyer for GPN members. Anyone who has a deadline to share should e-mail it to bhowell@mail.ucf.edu.

Jan Tunnell, on behalf of the League of Women Voters, urged everyone to become informed and vote in the upcoming election.

Diane Brown won the door prize, a \$25 gift card to Borders.

The next meeting will be the Awards Breakfast on Wednesday, December 6, at 8:30 a.m. in the Camellia



Nov-Dec GPN Meeting Minutes, Continued

Grant Professionals Network Membership Meeting Wednesday, December 6, 2006

The officers and board of directors of the Grant Professionals Network of Central Florida, in lieu of a regular general membership meeting, hold an awards breakfast in December. The following replace the regular minutes and have been approved by the general membership:

Grant Professionals Network of Central Florida, Inc. 2006 Annual Awards Breakfast Agenda

Welcome
Plantation Breakfast
Recognition of Guests and Members
Door Prize Drawing
Mentor Lunch Drawings

THANKS TO

Mark Brewer, Community Foundation of Central Florida
Karie Conley, Orlando Magic Youth Foundation
Patty DeYoung, Darden Restaurants Foundation
Rick Dillard, Resource Consulting Group
Mary Ann Feldheim, UCF College of Health and Public Affairs
Margot Knight, United Arts of Central Florida
Terry Knox, Girls and Boys Town
Diane Lederer, Walt Disney World Community Relations
Margaret Linnane, Philanthropy & Nonprofit Leadership Center
Ann Manley, Dr. P. Phillips Foundation
Joan Nelson, Heart of Florida United Way
David Odahowski, Edyth Bush Charitable Foundation
Jan Richmer, CPA
Ellen Tatich, Westgate Resort Foundaton
Debbie Watson, Winter Park Health Foundation
Cindy Spraker Williams, Orlando Sentinel Charities

Philanthropy and Nonprofit Leadership Center Scholarship Drawing

GPN Awards Presented by
Patty DeYoung
Executive Director, Darden Restaurant Foundation
More Door Prizes
Announcements

Editor's Corner

If you have an article or news item for publication in the next issue, please forward the information to me at: janaparpart@hotmail.com no later than **February 10th**. Many thanks to everyone who contributed to this month's issue of *Network News*! —Jana Parpart, GPN *Network News* Editor



Nov-Dec GPN Meeting Minutes, Continued

Patty DeYoung, Executive Administrator, Darden Restaurants Foundation, presented the awards.

Outstanding Service Award

The winner of the **Outstanding Service Award** has been a long-time active member of GPN and is now serving as Chairman of the Marketing Committee, Webmaster and as a member of the Conference Committee. This talented individual is the Development Coordinator of Community Health Centers, Inc., a non-profit healthcare organization that provides primary and preventive medical, dental and pharmaceutical care to low-income, uninsured and underinsured children and adults throughout Orange and Lake County. The largest Community Health Center in Florida, CHC depends heavily on this grant professional, one of only two staff members in their Development Department. She writes grants, coordinates the annual golf tournament fundraiser, coordinates special events/center openings, prepares the annual report and newsletters, is the Reach Out & Read Coordinator and the Heart of Florida and Lake County United Way Employee Campaign Coordinator.

She also served as president of the International Association of Administrative Professionals (IAAP), and currently serves as treasurer, newsletter editor and webmaster in that organization. She is also a member of the Association of Fundraising Professionals (AFP).

Congratulations to **Melanie Campbell** as the recipient of GPN's **2006 Outstanding Service Award**.

WE HAVE TWO WINNERS OF THE OUTSTANDING MENTOR AWARD DUE TO A TIE VOTE

Outstanding Mentor Award

The first winner of the **Outstanding Mentor Award** has been a member of GPN for many years and was instrumental in supporting the cooperative and reciprocal relationship between GPN and the Philanthropy and Nonprofit Leadership Center. She has mentored and trained many Central Florida grant professionals and GPN members.

She is now the Senior Program Manager with the Philanthropy and Nonprofit Leadership Center responsible for professional continuing education for nonprofit organizations. Her nonprofit experience includes planning and development, nonprofit and volunteer management, training, and board governance in the fields of domestic violence, senior services, housing and emergency management.

This knowledgeable professional has been active in the nonprofit community since completing her undergraduate education at the University of Mississippi. She has been a founding member of two nonprofit organizations, including Seminole HEART and Habitat for Humanity Seminole County.

She tells her co-workers that she joined the Philanthropy Center in 2000 because she has such great respect for the good work that nonprofit organizations do throughout the community, and she feels it is important that nonprofit staff receive the training they need to be good stewards of the public trust.

The first **Outstanding Mentor Award** goes to **Emily Furlong**. Congratulations Emily!



Nov-Dec GPN Meeting Minutes, Continued

Outstanding Mentor Award

The next recipient of the Outstanding Mentor Award goes to an individual who radiates positivity. She joined GPN last year and hasn't stopped working on its behalf. She has served as Marketing Chairperson and is currently Co-Chairing the Conference Committee. This individual is rarely asked for help... because she usually offers to help first---a model mentor! She is very modest about her many accomplishments, which even includes hostage negotiation.

This individual works closely with many nonprofit organizations in partnership with grants that serve the children of Orange County Public Schools. As Manager, Grant Services, she works with teams of teachers, administrators and community partners in all phases of proposal development and also works on the compliance side of the shop after grants are funded.

She earned both her bachelor's degree in Criminal Justice and her master's degree in Public Administration from the University of Central Florida. This individual recently retired from the Orlando Police Department (OPD) after 21 years of service. She was responsible for project management and grants at OPD, including planning and implementation for the Truancy Center, Gang Resistance Education and Training (GREAT), Department of Transportation grants, and numerous state and federal grants. She is an active volunteer in the Central Florida community serving on the board of Lighthouse Central Florida and the University of Central Florida Alumni Association.

The **Outstanding Mentor Award** goes to **Teresa Shipley**. Congratulations Teresa!

Up and Coming Award

The person receiving the Up and Coming Award has stood out in GPN as a highly knowledgeable person about the grant field, particularly in the evaluation and accountability areas which are so vitally important to the field. She is presently the Director of Development and Evaluation Services with Community Vision in Osceola County. A newlywed, she managed to successfully balance planning a wedding this year with her job responsibilities and serving as Chairman of the GPN Membership Committee. She also was a presenter and trainer for members on the use of Interactive PowerPoint in audience responses to survey questions and facilitated a networking activity.

In talking to her mother after the wedding ceremony, her supervisor was sharing her thoughts related to the important contribution of this individual to the work of Community Vision. Her mother proudly said, "She is an inspiration to me." Those words encapsulate her spirit. She is known to be a person of high integrity and passion... bright and analytical, yet caring and compassionate. Her values are rock solid and her heart is wide open to offer time and talent to others and lend a hand.

She earned a bachelor's degree from the University of Central Florida and a Master of Management from prestigious Brandeis University. She has worked as a Research Associate for Advocates for Human Potential, an intern at the Broward Partnership for the Homeless, a Mental Health Case Manager and a Veterinary Associate. The common thread is service to others and community. Cara is a servant leader and as her mom wisely noted...a true inspiration to all of us.

The **GPN Up and Coming Award** goes to **Cara Freedman Eule**. Congratulations, Cara!



Nov-Dec GPN Meeting Minutes, Continued

HONORABLE MENTIONS – NOMINEES FOR THE AWARDS

Lee Bailey, Brevard Community College
 Judy Bennett, City of St. Cloud
 Diane Brown, ThinkSmart
 Terri Chastain, The Philanthropy & Nonprofit Resource Center, Rollins College
 Karen Cole, Boys and Girls Clubs
 Melanie Curry, Justice and Peace Office
 Lillian Draisin, Orlando Police Department
 Liz Hobert, Lake County Public Schools
 Barbara Howell, College of Health and Public Affairs, University of Central Florida
 Susan Mitchell, Holocaust Memorial Foundation
 Becky Farmerie, BETA
 Jeannie Floyd, Orange County Public Schools
 Julie Kestler, Dental Care Access Foundation
 Bonnie King, Orange County Public Schools
 Nelson Kull, Pathways
 Jana Parpart, The Education Foundation – Osceola County
 Khadija Pirzadeh, Orange County Head Start
 Jan Tunnell, Independent Consultant
 Georinana Tynes, Independent Consultant
 Robin Ward, Brevard County Public Schools
 Pat Zahry, 4C

Mentor Lunch Drawings

Mentor: **Margot Knight, President/CEO**
United Arts of Central Florida

Lunch Winner: Eva Shoemaker, Learning for Life

Mentor: **Debbie Watson, Vice President**
Winter Park Health Foundation

Lunch Winner: Karen Cole, Boys & Girls Clubs of Central Florida

Mentor: **Patty DeYoung, Executive Administrator**
Darden Restaurants Foundation

Lunch Winner: Leslie Holt-Dennis, Community Coordinated Care for Children, Inc.

Mentor: **Ellen Tatich**
Westgate Resorts Foundation

Lunch Winner: Melanie Oyler, Family Services of Metro Orlando

Mentor: **Diane Lederer**
Walt Disney World Community Relations

Lunch Winner: Marilyn Hughes, The Write Proposal



Nov-Dec GPN Meeting Minutes, Continued

Mentor: *Cindy Spraker Williams
Sentinel Charities*

Lunch Winner: Kathleen Green, Salvation Army

Mentor: *Joan Nelson
Heart of Florida United Way*

Lunch Winner: Lisa Kaston, Hope & Help Center of Central Florida, Inc.

Mentor: *Mark Brewer, President/CEO
Community Foundation of Central Florida, Inc.*

Lunch Winner: Lillian Draisin, Orlando Police Department

Mentor: *Dr. Ann Manley, Executive Director and Corporate Secretary
Dr. P. Phillips Foundation*

Lunch Winner: Denise Robertson, Quest, Inc.

Mentor: *Margaret Linnane, Executive Director
Philanthropy & Nonprofit Leadership Center*

Lunch Winner: William Ort, Attachment Services of Central Florida, Inc.

Mentor: *Dr. Mary Ann Feldheim, Chair and Associate Professor,
Public Administration
College of Health and Public Affairs
University of Central Florida*

Lunch Winner: Jane Palikan-Rogers, Brevard Public Schools

Mentor: *Kari Conley
The Orlando Magic Youth Foundation*

Lunch Winner: Rosellen Kraus, Goals, Grants, Go!

Mentor: *David Odahowski, President/CEO
Edyth Bush Charitable Foundation, Inc.*

Lunch Winner: Melanie Curry, Justice and Peace Office

Mentor: *Rick Dillard, Resource Consulting Group and
Instructor at the Philanthropy & Nonprofit Leadership Center*

Lunch Winner: Stephen Bacallao, Pet Rescue by Judy

Mentor: *Jan Richmer, CPA*

Lunch Winner: Katharine Zimmerman, Seniors First, Inc.

Mentor: *Terry Knox, CFRE, Director of Development
Father Flanagan's Girls and Boys Town of Central Florida*

Lunch Winner: Donna Sines, Community Vision