

Changing Central Florida One Grant at a Time

Network News

Funding Quest from a Grant-Maker's Perspective

September Speakers:

Candace Marshall and Melanie Cianciotto
SunTrust Bank

Special points of interest:

- Meeting dates and location
- Training opportunities

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2007-08 Officers

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- Cara Eule, *Treasurer*
407-933-0870 x 235

Directors

- Karen Cole
- Khadija Pirzadeh
- Teresa Shipley
- Christine Lewis
- Jana Parpart

The upcoming general membership meeting of the Grant Professionals Network of Central Florida, Inc. will feature Candace Marshall, First Vice President, SunTrust Bank, and Melanie Cianciotto, Vice President, SunTrust Bank Institutional Investment Management Administration. Attendees will have an opportunity to learn more about the role SunTrust plays in relation to local funders and foundations throughout Central Florida. Ms. Marshall and Ms. Cianciotto will discuss the search for grant-making organizations, recent trends, and foundation focuses.

The **September 26th** meeting will occur at GPN's new location at the Heart of Florida United Way Dr. Nelson Ying Center, 1940 Traylor Blvd, in Orlando. (The specific space is called the Dr. P. Phillips Community Meeting Room and is located on the facility's main / first floor.) Networking and refreshments will begin at 8:45 a.m. with the program beginning at 9:00 a.m.

GPN extends its sincerest thanks to Barbara Howell (UCF College of Health and Public Affairs) for doing such a wonderful job as Activities Committee Chair and arranging such a great program for September's meeting! Please be sure to attend!

IMPORTANT REMINDERS:

NEXT GENERAL MEMBERSHIP MEETING

Wednesday, September 26, 2007, 8:45 a.m.

New regular schedule — the fourth Wednesday of each month

at the new location in the:

Heart of Florida United Way

Dr. Nelson Ying Center

Dr. P. Phillips Community Meeting Room



GPN Meeting Dates and Location Changed (Effective July 25, 2007)

Effective July 25, 2007, the Board of Directors of the Grant Professionals Network of Central Florida, Inc. (GPN) voted to change the location of its general membership meetings to the Heart of Florida United Way Dr. Nelson Ying Center, 1940 Traylor Boulevard in Orlando. Located near the intersection of 441 and Princeton Street, the facility is centrally located. To adapt to United Way conference room availability, the meetings will be held the fourth Wednesday of each month. This decision was based on many beneficial factors including that there is no rental fee, the facility has well designed meeting rooms with accommodations that support the use of technology, and there are potential reciprocal benefits of collaborating with United Way in training and resource development. (The specific space for GPN meetings is called the Dr. P. Phillips Community Meeting Room and is located on the facility's main / first floor.)

The remaining current fiscal year (July 1-June 30) meetings will occur on the following dates:

September 26, 2007
 October 24, 2007
 November 28, 2007—*Awards Breakfast in lieu of meeting*
 (Save the Date! Official invitations will be mailed. See ballot on following page to vote.)
 December 2007—*No meeting—HAPPY HOLIDAYS!*
 January 23, 2008
 February 27, 2008
 March 2008—*Annual Conference in lieu of meeting*
 April 23, 2008
 May 28, 2008
 June 25, 2008

[Editor's Corner](#)

If you have an article or news item for publication in the next issue, please forward the information to Shannon Callahan at callahas@osceola.k12.fl.us no later than **October 10, 2007.**

Many thanks to everyone who contributed to this month's issue of
GPN Network News!

Shannon Callahan, Editor



2007 GPN MEMBER'S AWARDS BALLOT

Fax completed forms to **Joel Henderson** (GPN President) at **407-933-0942**.

*Please write in the name of the **GPN member** you believe should receive each of the following awards for his or her service and commitment to GPN. Only members of GPN can vote.*

GPN Professional Excellence Award: Given to a GPN member who you feel is an excellent example of researching and submitting grants in a professional manner. This person is someone who is dedicated to raising funds for organizations which he/she represents and the profession of grant services. The enthusiasm and professionalism of this member stands out and impresses you.

Name Agency or Independent Grant Professional

In one sentence, please describe why this person deserves the **GPN Professional Excellence Award:**

GPN Outstanding Mentor Award: Given to a GPN member who you feel is always accessible to mentoring new grant seekers and other GPN members in grant professionalism. The recipient of this award is a person who understands how mentoring, coaching and training others to be successful in their grant seeking can benefit our community.

Name Agency or Independent Grant Professional

In one sentence, please describe why this person deserves the **GPN Outstanding Mentor Award:**

GPN Service Award: Given to a GPN member who you feel constantly demonstrates dedication to GPN through involvement in committees, meetings, events, etc. Think of those in GPN who give of their time, resources and experience to help further the organization and the grant services profession.

Name Agency or Independent Grant Professional

In one sentence, please describe why this person deserves the **GPN Service Award:**



2007 GPN MEMBER'S AWARDS BALLOT (Continued)

Fax completed forms to **Joel Henderson** (GPN President) at **407-933-0942**.

*Please write in the name of the **GPN member** you believe should receive each of the following awards for his or her service and commitment to GPN. Only members of GPN can vote.*

GPN Up and Coming Award: Given to a **new** GPN member who demonstrates a willingness to learn, enthusiasm, commitment, and support for GPN. This person is someone you hope to see participating in committees and being a future leader of GPN.

Name

Agency or Independent Grant Professional

In one sentence, please describe why this person deserves the GPN Up and Coming Award:

Individual may not receive the same award two years in a row:

2006 Awards

GPN Professional Excellence Award – Jean Hartsaw
 GPN Outstanding Mentor Awards (Tie) – Emily Furlong, Teresa Shipley
 GPN Service Award – Melanie Campbell
 GPN Up and Coming Award – Cara Eule

2005 Awards

GPN Professional Excellence Award – Judy Bennett
 GPN Outstanding Mentor Award – Jan Tunnell
 GPN Service Award – Jeannie Floyd
 GPN Up and Coming Award – Georgiana Tynes



Exciting Training Opportunities !!

Grant Resources Network—Annual Conference

*Granting Your Passion
November 1, 2007*

How Do You Fund a Dream?

Whether you are looking to fund your classroom or develop community projects, it is your passion for the cause that will give your grant proposal the edge. This year, the Grant Resources Network (GRN) Conference focuses on turning that passion into action. The GRN Conference will provide you with the tools to romance grantors and philanthropists to your cause. Practical workshops for beginners will walk you through the grant writing process from start to finish by offering guidance on everything from proposal writing to budget worksheets. Options for seasoned professionals and intermediate writers include workshops on strategic planning and tricks of the trade. A panel discussion featuring dynamic speakers and workshop leaders is open to all. The low, all-inclusive GRN registration fee covers the entire event, including a continental breakfast and catered lunch. Attendees are also eligible for door prizes. You do not have to be a member of GRN to attend the conference; however, please consider joining when you register. Your GRN membership links you to like-minded peers; all pursuing the worth-while goal of meeting the community's needs!



~Fast Facts~

GRN Conference ~ November 1, 2007

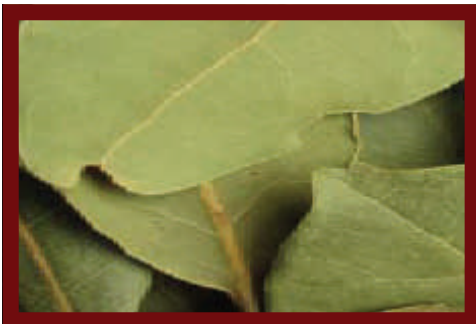
Kissimmee Civic Center
201 East Dakin Avenue
Kissimmee, FL 34741

Registration Deadline: October 5, 2007

Fee: Members, \$40 / Non-Members, \$50
New Member & Registration, \$55

For more information regarding the GRN Conference, registration or membership, please contact:

- Lania Crouch at 407-343-2776 or lcro2@osceola.org
- Zina Schubert at 407-870-4058 or schuberz@osceola.k12.fl.us





Exciting Training Opportunities !! (Continued)

Rollins' Philanthropy and Non-Profit Leadership Center

The Philanthropy and Non-Profit Leadership Center at Rollins College will provide an upcoming series of professional development workshops presented by 2 very special GPN members:

Successful Outcome-Based Evaluation for Beginners

Tuesday, September 18th

Outcome-based evaluation tells what difference a program makes; it measures the impact a service or program has on the individuals who participate. In this training, you will learn the basics of how to begin using outcome-based evaluation to determine the effectiveness of your programs. You will practice writing outcome statements, creating evaluation plans, selecting measurement tools, and reporting data. In addition, the training will focus on overcoming the obstacles that prevent many agencies from being successful.

Faculty: April Boykin, LCSW, Consultant, Organizational Development & Program Evaluation
9:00 a.m. – 4:00 p.m. • \$100 Members • \$200 Non-members

Proposal Writing I — Why Do We Want Funding?

Thursday, October 11th

1st of 5 Proposal Writing workshops leading to the Certificate in Proposal Writing

There are 2 Prerequisite workshops: 1) Finding Funding and 2) First Steps in Fundraising. Proposal Writing I will teach you how to define the funding need, formulate a problem/case statement, support the need with corroborative data, and match the need (e.g. uninsured or hungry children) to the interest and mission of the grant maker. You will begin work on a proposal that will be ready to submit at completion of the Certificate in Proposal Writing series.

Instructor: Terry Zwicker, A Zwicker Group
9:00 a.m. – 4:00 p.m. • \$100 Members • \$200 Non-members

IMPORTANT: Participants must register for all five Proposal Writing workshops in the series.

Proposal Writing II —Can I Prove We Make a Difference?

Thursday, October 25th

2nd of 5 Proposal Writing workshops leading to the Certificate in Proposal Writing

There are 2 Prerequisite workshops: 1) Finding Funding and 2) First Steps in Fundraising Learn. Proposal Writing II will teach you how to make a compelling case for your nonprofit and tie a well-prepared, workable case statement to clearly defined goals, measurable outcomes and a timeline. By the end, you will have an overview of proposal components and the role each plays in the total proposal, while continuing to work toward completion of your own proposal begun in Proposal Writing I.

Faculty: Terry Zwicker, A Zwicker Group
9:00 a.m. – 4:00 p.m. • \$100 Members • \$200 Non-members

IMPORTANT: Participants must register for all five Proposal Writing workshops in the series.

Register at www.pnlc.rollins.edu



Available Funding

Florida Disaster Recovery Fund RFP

▪ <http://www.flahurricanefund.org> ▪

The Florida Disaster Recovery Fund is pleased to announce a request for proposals to manage mitigation projects under the My Safe Florida Home, Non-Profit program. Grants shall be used by nonprofit organizations to navigate low income homeowners (grantees) through the registration, inspection and construction process of mitigating their home. Nonprofit organizations are expected to leverage funds, donations, and volunteer time to maximize storm protection for the home with minimal investment of the state funds provided through this grant. Approximately \$27,000,000 will be available through June 30, 2009. The forms are available at www.FLADisasterFund.org.



MANAGED BY **Volunteer Florida**
FOUNDATION

For more information contact:

Amy Bradbury, Director
Florida Disaster Recovery Fund
Volunteer Florida Foundation
(850) 414-6068
www.FLADisasterFund.org
www.volunteerfloridafoundation.org



GPN Meeting Minutes

Wednesday, August 22, 2007

Grant Professionals Network Membership Meeting Wednesday, August 22, 2007

Meeting was called to order at 8:56 am by President Joel Henderson. Introduction of Board and Directors. Chris Howell, Membership Chair introduced guests – none at this meeting.

Business Meeting

Approval of the July minutes

Moved: Judy Bennett, Seconded: Jeannie Floyd,

Vote: Unanimous Approval

Speaker

GPN "Show & Tell ... us a story". Each of the members was asked to tell about their agency or company.

- Melanie Campbell – Community Health Centers
- Georgiana Tynes – Independent
- Khadija Pirzadeh - Orange County – Head Start
- Judy Bennett – City of St. Cloud
- Shannon Callahan & Zina Schubert – Osceola District Schools
- Melanie Curry – Justice & Peace Office, Inc.
- Lori Stout – Clear Channel Communications
- Judy Althuas – Nature Conservancy
- Marilyn Hughes – Write Proposal
- Karen Cole - Boys & Girls Clubs of Central Florida
- Sharon J. Couture – Camp Boggy Creek Gang
- John O'Connell – Independent
- Cara – Helping Others Make the Effort (H.O.M.E.)
- Laura Bornfreund – City of Orlando – Parks & Recreations
- Christine Lewis – Salvation Army
- Chris Howell – Center for Independent Living
- Jeannie Floyd & Teresa Shipley – Orange County School
- Eva Shoemaker – Learning for Life
- Joel Henderson – Community Vision

Some of the suggestions that were given:

- Be a grant seeker & a grant giver – see it from both sides.
- Be approachable.
- Collaboration & forming partnerships are the way to get more dollars.
- Have a passion & make a difference.

Old Business

An agenda is an outline. Those wishing to participate on one of the various committees can sign up on the different lists.

September Speaker – Candace Marshall from SunTrust will speak on Endowment and Foundation Trust Services Group

Grant Awards/Successes - Karen Cole asked that we play catch up from January 2007 to current. You need to send a total dollar amount and then quarterly from that point on. We will look next year at how we collect the information and what we need to collect – i.e. foundation and program.

New Business

Judy Bennett announced the Grant Resources Network of Osceola County are planning on having a one day conference on November 1, 2007 for beginners and advanced. They are still working on the costs, which will be around \$40-50.

Annual Awards – start thinking about who you think should be honored.

Door Prize - Georgiana Tynes

Adjournment at 10:35 am

Respectfully submitted by Melanie Campbell,
GPN Secretary 2007-2008