



Changing Central Florida One Grant at a Time

Network News

President's Message

July 2010

Hello GPN members, former members, and soon to be new members. I am very fortunate to have the opportunity to serve as president of Grant Professionals Network. The name speaks to us, to describe who we are and what we strive to do – we consider ourselves to be professionals in proposal writing and grant management – and in all the varied fields, disciplines, and parts of that world. And, our professional goals are to do the very best work for our community, the organizations and the people in our community that rely on the services that we provide.

That is a lot of words to introduce myself – so, simply, I look forward to working with every one of you and I am proud to represent this finest of professional organizations.

I plan on changes that will enhance our experience, improve our professional development, and show the community that we are committed to the success of their missions, and committed to the people who benefit from the work we are all involved in. Some changes will be subtle, others with more impact. The first change – I introduce the new GPN logo, above. There is a freshening of the Orange: the sun shines down from above, leaves and the orange peel have texture and rich color. There is depth in the message. The orange reminds us of the thousands of orange trees and the millions of fruit that were harvested at one time in Central Florida. Our motto says, “. . . one grant at a time.” I can see a pioneer orange grower saying, “. . . one orange tree at time.” The metaphor may be a stretch, but the vision of grant funding rolling over Central Florida like the orange groves once did is a pleasant one. As long as we strive to make some part of that vision real, as GPN has been doing for since 1994, we are on the right path.

I am going to call on all professionals in Central Florida to join us and help us stretch to reach farther, to work to learn more, and to continue to harvest grant funding for Central Florida.

John O'Connor
GPN President 2010-2011

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The mission of the Grant Professionals Network (GPN) is to provide a collegial forum to facilitate training, resource development, leadership and networking opportunities for grant professionals.



President's Message (Continued)

President's Notes:

1. The president is chief dues collector. Please look at the announcement for membership dues that is on the next page.
2. GPN is collaborating with the Orange County Bar Association and the Legal Aid Society of the Orange County Bar to present a pair of presentations on August 17, 2010, titled "Personal and Professional Effectiveness. This is the first of a series of activities and presentations that Donna Graf, Activities Chair and I plan that will reach outside of our professional area and explore other venues and ideas. I have heard that Mayor Dyer and his staff are attending. Join Donna and me, along with many local professionals on August 17, 2010 at 8:30 AM or 10:30 AM for this free event. RSVP with Donna Graf by August 1st at dgraf@legalaidocba.org.
3. Meeting refreshments – In all likelihood, we will not have coffee for our monthly meetings. It is a hard and literally thankless task to provide coffee and muffins for the meetings and no one has volunteered to do it. If someone is interested in providing at least a pot of coffee, let me know at john@jpoconsulting.com. Otherwise, remember to bring your own coffee or water.

GPN Membership Renewal—Dues Reminder

GPN membership runs concurrent with the fiscal year of July 1 through June 30. All memberships expire June 30 of each year. Any new or renewing memberships received after April 30 current through the next fiscal year. Dues paid after April 30, 2010 run until June 30, 2011. Any dues paid prior to May 1, 2010 are due June 30, 2010.

We are slightly late in putting this reminder out.

For renewal and new memberships go to: <http://gpninc.org/membership/index.html>

Applications for new and renewal should be completed so we will have your current contact information. All members are will receive the newsletter and e-Blasts. If you are not receiving those let John O'Connor know at gpn@jpoconsulting.com or at 407-430-7102.

A goal this year is to entice former members to rejoin and to increase the number of members that attend the monthly meetings. Watch for e-Blasts and other communications that will say more about this.

E-Blasts

Chris Howell recently concluded 2 years of dedicated service on the GPN Board; he passed the duties of disseminating e-Blasts and maintaining the GPN website to George Fournier.

The following message from the GPN mailbox appeared in Chris' final e-Blast:

Hello, I am Rev. Charles Wise and I am interested in posting an opening for a "grant writer" who has a background in preparing grants for Faith Based ministries. I desire to have a writer who is a Christian. My contact info is: Rev. Charles Wise, Pathway Counseling Ministry, 407 832-3789.



Exciting Professional Opportunities !!

Discover

Personal and Professional Effectiveness

Expand

A collaborative event of: The Orange County Bar Association, Grant Professionals Network of Central Florida and The Legal Aid Society of the Orange County Bar

Think

KEYNOTE SPEAKER: MARK SHEARON

Date: **Tuesday, August 17, 2010-NO CHARGE FOR EVENT!**

Time: 8:30a to 10:30a **OR** 1:30p to 3:30p *Registration required space limited*

Location: **OCBA 880 North Orange Avenue Orlando Florida 32801.**



Explore

Mark Shearon, author and speaker, invites you to both explore and expand your personal and professional effectiveness with awareness and choice. Circumstances dictate the outcome or results for most people. What could your life look like if you had better relationships, communicated more effectively, took more risks, operated from clarity of what you want in your life and were willing to take action on that? And who would you take with you on your rise to super-success?

Create

Relate

*The **Past** is **History**. The **Future** is a **Mystery**. **NOW** is a gift, that's why we call it the **Present**. Be present for...*

Share

*Making a Movement and Creating Momentum
Thriving in Any Economy and Bringing Others with You*

Grow

**RSVP with Donna Graf ASAP
No later than 8/1 limited seating:
Email: dgraf@legalaidocba.org**

PSI Strategies for
Life Success

www.psiseminars.com

Listen

Enjoy



Live

Contribute



National Philanthropy Day honors those individuals, corporations, foundations, civic and service groups and nonprofit organizations in Central Florida whose efforts have changed the face of Orlando and the Central Florida community. The **awards breakfast** will take place **Friday, November 12**, from 7:30 to 10:30 a.m. at the Ritz-Carlton, Orlando, Grande Lakes. This is a special year for National Philanthropy Day as it marks 25 years of celebrating a giving heart. Now more than ever it is important to recognize members of the community who give so generously of their time and their money, when there is a scarcity of both. AFP seeks nominations of candidates for the award categories outlined in the nomination packet. AFP asks GPN members to take a moment and think about those individuals, organizations or corporations within the network that deserve this tremendous honor. *Nominations are due by July 14, 2010.* The guidelines and packet are available online at <http://www.afpcentralflorida.org/npd/default.asp>.



Exciting Professional Opportunities !! (Continued)

Are you looking for an incredible professional development event? If so . . .

SAVE THE DATE!

American Association of Grant Professionals (AAGP) 2010 12th Annual Conference —“Treasures In The Sand” St. Pete Beach, Florida NOVEMBER 3 - 6, 2010

The American Association of Grant Professionals (AAGP) is proud to be hosting its 12th Annual National Conference for all grant professionals. Several years ago, the AAGP annual conference quickly became known as "the premier training event for Grant Writers, Grant Managers, Development Directors, Executive Directors and anyone who works in any capacity with grants." Eileen Heisman, President & CEO of National Philanthropic Trust, will present the 12th annual conference keynote address. It will also feature the following speakers:

- Nancy DiPaolo, Assistant Director, Congressional & Intergovernmental Affairs for the Recovery Accountability & Transparency Board;
- Lynda Lysakowski, ACFRE, President/CEO of Capital Venture; John Greenhoe, CFRE, Fundraising Faculty member at Western Michigan University and Grand Valley State University;
- Roy Peter Clark, Author of "Writing Tools" and "Glamour of Grammar"; and
- Philip A. Maestri, Director, Risk Management Service, U.S. Department of Education.

There are over 50 workshops on a multitude of topics (some of the best workshop proposals AAGP ever received). The following Pre-Conference Workshops will also provide great information and training for a minimal fee of \$50:

- Dr. Bev Browning - Grant Writing Consulting
- Philip A. Maestri - US Department of Education Updates
- Cheryl A. Clarke - Storytelling for Grantseekers
- AAGP Chapter Leaders and State Representatives Complimentary Training.

AAGP has 13 SIGS-Special Interest Groups (SIGS), which allow members to network with persons who are working in their specialized interests. The conference will provide workshops that will specifically address issues faced by each of the SIGS. The Welcome Reception on Wednesday, November 3rd, is sure to be a favorite of the conference attendees. The event will bring old friends back together and provide an opportunity for first timers to meet and greet with fellow conference attendees. Other networking opportunities include the optional evening outing on Thursday, November 4th—a Sunset Celebration on the beach with food and fun. More details will be available on the website in the near future.

Members who register on or before July 31, 2010 will pay a fee of just \$475. This is a fantastic deal because it includes five meals and the welcome reception! Additionally, AAGP has secured great pricing at the Tradewinds Island Grand Resort. The room rate is only \$175 a night (approximately \$50 less a night than what is currently available). Lastly, AAGP will coordinate with anyone interested in sharing a room with another conference attendee in an effort to reduce the cost to attend. This conference is also an excellent opportunity to sit for the GPCI (Grant Professional Certification Institute) exam on November 6 and 7 near the hotel. Several workshops that relate to the GPC exam will also be available.



- info@grantprofessionals.org • www.GrantProfessionals.org •



Exciting Professional Opportunities !! (Continued)

Rollins' Philanthropy and Nonprofit Leadership Center (PNLC) announces its training:

Coming in AUGUST

8/10 - *Leaders Series Lunch: Tapping Into the Greatest Source of Volunteers...*

Central Florida's Faith Congregations

8/12 - *Emergency Succession Planning*

8/16 - *Steps for Starting a 501(c)(3) Nonprofit*

8/24-25 - *Ready, Set, Fundraise!*

8/28 - *One Stop Board Retreat*

8/30 - *Filing Your IRS 1023 for Nonprofit Tax Exempt Status*

8/31 - *Leaders Series Lunch: Creating New Sources of Income*

Certificate in Leadership Practice Begins September 2010

A leader should understand his or her own needs and characteristics and understand these dynamics as they relate to personal and professional contexts. The Certificate in Leadership Practice will help participants develop a roadmap of improvements to maximize potential and help them overcome hindrances to success.



Signature Grantsmanship Training Program

Dates: November 1-5, 2010

Location: Urban Jacksonville, Inc., Jacksonville, FL

The Grantsmanship Training Program is a comprehensive, hands-on workshop that covers the complete grant development process, from researching funding sources to writing and reviewing grant proposals. More than 110,000 nonprofit and government personnel have attended this fast-paced, five-day workshop, which is followed with a full year of membership support services. During the workshop, participants learn The Grantsmanship Center's proposal-writing format, the most widely used in the world. In addition to practicing advanced techniques for pursuing government, foundation, and corporate grants, participants work in small teams to develop and then review real grant proposals. Participants exit the class equipped with new skills, new professional connections, and follow-up services for one year, including professional proposal review, access to The Grantsmanship Center's exclusive online funding databases, and an array of other benefits. Many also leave with proposals that are ready to polish and submit. Tuition for the Grantsmanship Training Program is \$895 (\$845 for each additional registrant from the same organization). To ensure personalized attention, class size is limited to 30 participants. To register online, to learn about scholarship opportunities for qualifying organizations, or to obtain more information, visit



GPN Membership Meeting Minutes

Wednesday, June 23, 2010

The meeting was called to order at 9:08 a.m. by President Bobi Bellows; she welcomed members and guests.

Approval of the May Meeting Minutes

Moved: John O'Connor, Seconded: Georgiana Tynes, Vote: Unanimous Approval

Speaker

This month's meeting did not feature a speaker.

Leadership

Gratitude to all 2009-2010 Officer & Board of Directors:

Past President – Bobette (Bobi) Bellows

President Elect – John O'Connor

Secretary – Francina Dubois, MNM

Treasurer – Devon Massot

Directors - Lee Bailey, Nikisha Bronson-Hunter, Lillian

Drasin, Chris Howell, Noreen Levitt

** The Outgoing President's message was in the June newsletter.*

Installation of Officer & Directors for 2010-2011

President – John O'Connor

President Elect – Julie Tindall

Secretary – Francina Dubois

Treasurer – Brownie Hamilton

Directors - Gina Beckles, , Nikisha Bronson-Hunter, Lillian Drasin, Jean Floyd, Rosellen Kraus, Noreen Levitt

Committee Reports

Grant Awards – Bobbi Bellows passed around the form to gather grant funding information for the month.

Chris Howell asked is anyone knew of the Boyd Foundation in Winter Springs? They are missing and in the past Center for Independent Living received funding from them. It was suggested that he contact the Community Foundation for more information.

Guest(s) – Alyssa Roman from the American Lung Association and Regina Clifton from the HFUW, Director of Grants.

Incoming President - John O'Connor asked members to discuss ideas with the Board and Directors.

August Program - John O'Connor announced that Ruth Wiley from the Orange County Library System will be our speaker, talking about what all the library has to offer a grant writer.

Miscellaneous

The newsletter is full of good information.

Page 3 describes the "Personal & Professional Effectiveness" seminar (one in the morning and one in the afternoon).

GPN can move outside and see what the communities up to and it's an indication of what's coming up next year.

Questions

- AAGP affiliation agreement?
 - ◆ National conference in St. Petersburg in November
 - 452 attended last year's conference
 - Charity Channel is partnering and they are hoping to get attendance up to 700+
- GPN was the model for what they established today
- Grant Professional Certification™ (GPC) - recertify every 3 years
- Currently 6 GPN members are AAGP members
- Information about membership will be disseminated
- Vote via email will be sent out to all members

Thank you to Joan Bailey for the refreshments all year long – they were greatly appreciated.

Thank you again to Bobbi Bellows for making 2009-2010 a great year.

Door Prize Drawing and Adjournment

Chris Howell won, GPN coffee cup and "Grant Writing for Dummies." Adjournment occurred at 9:45 a.m.

Respectfully submitted by Melanie Campbell, on behalf of Francina Dubois, MNM, GPN Secretary 2009-2010.



GPN Meeting Dates and Location

The primary location of GPN's general membership meetings is the **Heart of Florida United Way Dr. Nelson Ying Center**, 1940 Traylor Boulevard in Orlando. The facility is centrally located near the intersection of 441 and Princeton Street. The specific space for GPN meetings is called the Dr. P. Phillips Community Meeting Room (*unless otherwise noted*) and is located on the facility's main / first floor.

The meetings for the 2010-2011 fiscal year (July 1-June 30) will continue on the **fourth Wednesday of each month** at the same location. Upcoming meeting dates include:

- **July 28, 2010**
Ruth Wiley will speak on library resources and services.
- August 25, 2010
Jan Tunnell will present for the League of Women Voters on the upcoming elections.
- September 22, 2010
- October 27, 2010

Editor's Corner

Individuals should please forward articles or news items for publication in the next issue to Shannon Callahan at callahas@osceola.k12.fl.us by **August 10, 2010**. The editor sincerely thanks everyone who contributed to this month's issue of *GPN Network News*!

Shannon Callahan, Editor

