



Changing Central Florida One Grant at a Time

Network News

June Meeting

INDUCTION OF 2010-2011 LEADERSHIP

The upcoming general membership meeting of the Grant Professionals Network of Central Florida, Inc. will feature induction of the 2010-2011 GPN leadership.

The election of new officers and directors for the 2010-2011 GPN year (that starts July 1, 2010) is complete, and the official voting results are:

- | | |
|----------------------------|------------------|
| • President-Elect | Julie Tindall |
| • Treasurer | Brownie Hamilton |
| • Director (Two-year term) | Jean Floyd |
| • Director (Two-year term) | Rosellen Kraus |
| • Director (Two-year term) | Gina Beckles |

Francina Dubose will return as Secretary. Current directors who will serve the second year of their two-year term are: Lillian Drasian, Nikisha Bronson-Hunter, and Noreen Levitt.

These officers will move to new positions effective July 1, 2010:

- | | |
|------------------|---------------|
| • President | John O'Connor |
| • Past President | Bobi Bellows |

Induction of the new officers and directors will be at the June 23, 2010 meeting. Please attend and learn how we can work together for GPN.

The **June 23rd** meeting will occur at the Heart of Florida United Way Dr. Nelson Ying Center, 1940 Traylor Blvd, in Orlando. Networking and refreshments will begin at 8:30 a.m. with the call to order at 8:45 a.m.

REMINDER: ALL GPN memberships expire at the end of June!

Continue to take advantage of all the great GPN membership member benefits like:

- | | |
|----------------------|---------------------------------------|
| • Guest Speakers | • Networking |
| • Monthly Newsletter | • Professional Training Opportunities |
| • E-Blast updates | • Mentoring and Mentors |
| • Door prizes | • Much, much more!!! |

To renew, please visit the GPN website at <http://www.gpninc.org/membership/> and click the "membership application" link in the right column. Download the form, complete it, and mail it in with your check before July 1, 2010. Continuing GPN membership allows the Central Florida philanthropic and nonprofit community continued access to an invaluable resource. Honor your grant professional colleagues, and renew your membership today!! Thanks.

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2009-10 Officers

- Bobi Bellows,
President
407-376-6362
- John O'Connor,
President-Elect
407-430-7102
- Francina Dubose, MNM,
Secretary
407-365-7677
- Devon Massot,
Interim Treasurer
407-975-6414

Directors

- Lee Bailey
- Nikisha Bronson-Hunter
- Lillian Drasin
- Chris Howell
- Noreen Levitt
- Devon Massot

The mission of the Grant Professionals Network (GPN) is to provide a collegial forum to facilitate training, resource development, leadership and networking opportunities for grant professionals.



President's Message

June 2010

Dear GPN membership,

Amazingly, a year has transpired, and even more astonishing is how busy the year has been! As a wrap-up to my year as President, I wish to convey the immense pride I have for GPN as an organization. As an *all*-volunteer group, relying solely on its members for depth of content and for performing every operational task, I am reminded of how GPN is an invaluable resource for the philanthropic and non-profit community in Central Florida. *Every member should be commended for the role each plays in the success of GPN.*

Looking back over the year's activities and reflecting on all the guest speakers we hosted at the monthly meetings, the informative professional trainings and once again another successful annual Award's Breakfast, I see where GPN remains focused on furthering its mission to "provide a collegial forum to facilitate training, resource development, leadership and networking opportunities for grant professionals."

At the time of drafting this message, there is an ongoing discussion regarding a possible affiliation to the national organization of the American Association of Grant Professionals (AAGP). I encourage the incoming leadership and all members to fully ponder affiliating. As GPN grows and matures as an organization, strengthening bonds with other grant professionals outside of the Central Florida area will only enhance the work we already do. In my opinion, affiliating with AAGP has the potential to elevate GPN onto the national stage. It also creates alignment to GPN's just completed strategic plan, whereby three (3) specific goals were identified:

1. Engage members committed to the organization's success.
2. Foster a high reputation in the community as a viable resource for non-profit assistance.
3. Ensure a more diverse membership.

If there is one thematic take-away for this 2009-2010 year, it is that GPN continues to strive to foster a diverse networking community of grant professionals dedicated to training as well as providing specialized resources for the next generation of grant development professionals and that our greatest strength comes from GPN's dedicated member base. In closing, I urge everyone who has been active to please remain involved, those who have yet to become active to do so, for members to stay informed within your community sectors, to generously impart your gained knowledge and to volunteer to help GPN whenever personally, possible.

Best Regards,

Bobette (Bobi) Bellows

GPN President 2009-2010

<http://www.gpninc.org/>



Exciting Professional Opportunities !!

Discover

Personal and Professional Effectiveness

Expand

A collaborative event of: The Orange County Bar Association, Grant Professionals Network of Central Florida and The Legal Aid Society of the Orange County Bar

Think

KEYNOTE SPEAKER: MARK SHEARON

Date: **Tuesday, August 17, 2010-NO CHARGE FOR EVENT!**

Time: 8:30a to 10:30a **OR** 1:30p to 3:30p *Registration required space limited*

Location: **OCBA 880 North Orange Avenue Orlando Florida 32801.**



Explore

Mark Shearon, author and speaker, invites you to both explore and expand your personal and professional effectiveness with awareness and choice. Circumstances dictate the outcome or results for most people. What could your life look like if you had better relationships, communicated more effectively, took more risks, operated from clarity of what you want in your life and were willing to take action on that? And who would you take with you on your rise to super-success?

Create

Relate

Share

*The **Past** is **History**. The **Future** is a **Mystery**. **NOW** is a gift, that's why we call it the **Present**. Be present for...*

Grow

*Making a Movement and Creating Momentum
Thriving in Any Economy and Bringing Others with You*

Listen

**RSVP with Donna Graf ASAP
No later than 8/1 limited seating:
Email: dgraf@legalaidocba.org**

PSI Strategies for
Life Success

www.psiseminars.com

Enjoy

Live



Contribute



National Philanthropy Day honors those individuals, corporations, foundations, civic and service groups and nonprofit organizations in Central Florida whose efforts have changed the face of Orlando and the Central Florida community. The **awards breakfast** will take place **Friday, November 12**, from 7:30 to 10:30 a.m. at the Ritz-Carlton, Orlando, Grande Lakes. This is a special year for National Philanthropy Day as it marks 25 years of celebrating a giving heart. Now more than ever it is important to recognize members of the community who give so generously of their time and their money, when there is a scarcity of both. AFP seeks nominations of candidates for the award categories outlined in the nomination packet. AFP asks GPN members to take a moment and think about those individuals, organizations or corporations within the network that deserve this tremendous honor. *Nominations are due by July 14, 2010.* The guidelines and packet are available online at <http://www.afpcentralflorida.org/npd/default.asp>.



Exciting Professional Opportunities !! (Continued)

Are you looking for an incredible professional development event? If so . . .

SAVE THE DATE!

American Association of Grant Professionals (AAGP) 2010 12th Annual Conference —“Treasures In The Sand” St. Pete Beach, Florida NOVEMBER 3 - 6, 2010

The American Association of Grant Professionals (AAGP) is proud to be hosting its 12th Annual National Conference for all grant professionals. Several years ago, the AAGP annual conference quickly became known as "the premier training event for Grant Writers, Grant Managers, Development Directors, Executive Directors and anyone who works in any capacity with grants." Eileen Heisman, President & CEO of National Philanthropic Trust, will present the 12th annual conference keynote address. It will also feature the following speakers:

- Nancy DiPaolo, Assistant Director, Congressional & Intergovernmental Affairs for the Recovery Accountability & Transparency Board;
- Lynda Lysakowski, ACFRE, President/CEO of Capital Venture; John Greenhoe, CFRE, Fundraising Faculty member at Western Michigan University and Grand Valley State University;
- Roy Peter Clark, Author of "Writing Tools" and "Glamour of Grammar"; and
- Philip A. Maestri, Director, Risk Management Service, U.S. Department of Education.

There are over 50 workshops on a multitude of topics (some of the best workshop proposals AAGP ever received). The following Pre-Conference Workshops will also provide great information and training for a minimal fee of \$50:

- Dr. Bev Browning - Grant Writing Consulting
- Philip A. Maestri - US Department of Education Updates
- Cheryl A. Clarke - Storytelling for Grantseekers
- AAGP Chapter Leaders and State Representatives Complimentary Training.

AAGP has 13 SIGS-Special Interest Groups (SIGS), which allow members to network with persons who are working in their specialized interests. The conference will provide workshops that will specifically address issues faced by each of the SIGS. The Welcome Reception on Wednesday, November 3rd, is sure to be a favorite of the conference attendees. The event will bring old friends back together and provide an opportunity for first timers to meet and greet with fellow conference attendees. Other networking opportunities include the optional evening outing on Thursday, November 4th—a Sunset Celebration on the beach with food and fun. More details will be available on the website in the near future.

Members who register on or before July 31, 2010 will pay a fee of just \$475. This is a fantastic deal because it includes five meals and the welcome reception! Additionally, AAGP has secured great pricing at the Tradewinds Island Grand Resort. The room rate is only \$175 a night (approximately \$50 less a night than what is currently available). Lastly, AAGP will coordinate with anyone interested in sharing a room with another conference attendee in an effort to reduce the cost to attend. This conference is also an excellent opportunity to sit for the GPCI (Grant Professional Certification Institute) exam on November 6 and 7 near the hotel. Several workshops that relate to the GPC exam will also be available.



- info@grantprofessionals.org • www.GrantProfessionals.org •



Exciting Professional Opportunities !! (Continued)

Rollins' Philanthropy and Nonprofit Leadership Center (PNLC) announces its training:

Coming in JULY

- 7/14 - *Setting Up a Consultant Practice in Today's Times*
- 7/14 - *Influence without Authority*
- 7/20 - *For Board Members: Take the Fear Out of Fundraising*
- 7/27 - *Your Nonprofit Brand: Key to Success*
- 7/28 - *Raising Funds Through Special Events*

Martin L. Bell Scholarship Award

Rollins MBA program is currently accepting pre-applications for the Martin Bell Scholarship in late April. This year's Martin Bell Scholarship will be a full scholarship to the Rollins Saturday MBA program. Rollins annually provides funds for the Martin Bell Scholarship to be awarded to a senior-level executive of a nonprofit organization. The recipient will be selected based upon leadership qualities, performance, contributions to the community and future career objectives. To be considered for the Martin Bell Scholarship, please download and complete the Martin Bell Pre-application form. Please e-mail the completed form to Jana Allen at jallen@rollins.edu by June 30, 2010.

Certificate in Leadership Practice Begins September 2010

A leader should understand his or her own needs and characteristics and understand these dynamics as they relate to personal and professional contexts. The Certificate in Leadership Practice will help participants develop a road-map of improvements to maximize potential and help them overcome hindrances to success.



Signature Grantsmanship Training Program

Dates: November 1-5, 2010

Location: Urban Jacksonville, Inc., Jacksonville, FL

The Grantsmanship Training Program is a comprehensive, hands-on workshop that covers the complete grant development process, from researching funding sources to writing and reviewing grant proposals. More than 110,000 nonprofit and government personnel have attended this fast-paced, five-day workshop, which is followed with a full year of membership support services. During the workshop, participants learn The Grantsmanship Center's proposal-writing format, the most widely used in the world. In addition to practicing advanced techniques for pursuing government, foundation, and corporate grants, participants work in small teams to develop and then review real grant proposals. Participants exit the class equipped with new skills, new professional connections, and follow-up services for one year, including professional proposal review, access to The Grantsmanship Center's exclusive online funding databases, and an array of other benefits. Many also leave with proposals that are ready to polish and submit. Tuition for the Grantsmanship Training Program is \$895 (\$845 for each additional registrant from the same organization). To ensure personalized attention, class size is limited to 30 participants. To register online, to learn about scholarship opportunities for qualifying organizations, or to obtain more information, visit <http://www.tgci.com/gtprtraining.shtml>. Or call The Grantsmanship Center's Registrar at (800) 421-9512.



GPN Membership Meeting Minutes

Wednesday, May 26, 2010

The meeting was called to order at 9:10 a.m. by President Bobi Bellows.

Approval of the April Meeting Minutes

Motion by: Jana Parpart, Seconded by: Katherine Zimmerman; the vote was unanimously approved.

GPN - AAGP Affiliation Discussion

The majority of the task force members agreed the idea of GPN - AAGP affiliation should be brought before the GPN governing board for discussion. The governing board met on Friday, May 14, 2010 and agreed the issue should be brought to the GPN meeting for further discussion and consideration.

Bobi stated that AAGP began in 1997 or 1998 as a national grant writing organization to raise the level of professionalism for people working in the grant writing field. In 2003, AAGP was instrumental in starting the development of a grant writing certification process and had its first certification approved in 2007. The program is administered by another agency and certification is not tied to AAGP membership, but AAGP was instrumental in its development. Bobi explained that AAGP approached GPN for guidance and direction when they first began. Thus, GPN has a history with AAGP and now is an opportunity to decide as a group, do we want to affiliate with them. GPN would be AAGP's first affiliate organization and has given us an opportunity to work with them in developing the affiliate contract. However, in order for GPN to become an affiliate agency with AAGP, at least 10 GPN members must join.

What are the Benefits of Becoming an Affiliate?

- AAGP has agreed to reduce the membership cost for GPN members from \$175 to \$150 for the first year.
- The cost to attend the annual AAGP National Conference would be reduced from the regular fee to the membership fee.
- GPN's leadership would become more knowledgeable on a national level. GPN leadership would be able to share information gained from AAGP with GPN members.
- GPN's governance structure: name, articles, bylaws, operations and membership remains unchanged.
- Opportunity to access group health and benefits program and other miscellaneous discounts outlined on AAGP website under member benefits.

It was suggested that we request an AAGP regional contact person come out and speak to the board or GPN members

about AAGP and the benefits the organization offers. However, Bobi explained that an AAGP representative will come to a GPN meeting once GPN becomes an affiliate with 10 members joining.

After discussion, a motion was made by Donna Graf and seconded by Todd Roupp as follows: A GPN committee to be formed to define the issues to be addressed on becoming affiliated with AAGP and to prepare a draft document that outlines the terms and conditions of GPN affiliating with AAGP. The draft document will be presented (within 30 days) to all GPN members requesting feedback to finalize the document to present to AAGP representatives. A strong effort will be made to reach all GPN members to give them a voice in shaping the GPN-AAGP affiliate negotiating document. However, GPN leadership will move forward in presenting the information to AAGP after giving all members an opportunity to respond. All was in favor of this, the vote passed unanimously. Volunteers for this initiative includes: John O'Connor as Chair, Jean Floyd, Francina Dubose, Georgiana Tynes, Katherine Zimmerman and George Fournier.

Nominations/Committees

John announced that nomination slots are filled for the 2010-2011 officers and directors. Chris will be sending out the nomination ballot, to be returned to John by June 1, 2010. New officers will be inducted at the June 23, 2010 meeting. John stated that all GPN members are welcome to get involved in any of the committees of their choice: Nominating, Finance, Membership, Communications, Professional Development, Activities, Awards Breakfast, By-Laws/Archives, Conference, Hospitality, Legislative, Newsletter and Website and E-Blast.

Monthly Grant Awards and Totals Collected

The grant award book was passed around for the information to be recorded.

Collaborative Sharing and Announcements

Todd announced that Plant Philanthropy's conference is being held from June 20 through June 22 in Boca Raton. He and Kathy will be attending. Registration information can be found on the Association of Fundraiser's website.

Door Prize Drawing/Adjournment

Francina won the door prize, a GPN business card holder. The meeting was adjourned at 10:21 a.m.

Respectfully submitted by Francina Dubose, GPN Secretary 2009-2010.



GPN Meeting Dates and Location

The primary location of GPN's general membership meetings is the **Heart of Florida United Way Dr. Nelson Ying Center**, 1940 Traylor Boulevard in Orlando. The facility is centrally located near the intersection of 441 and Princeton Street. The specific space for GPN meetings is called the Dr. P. Phillips Community Meeting Room (*unless otherwise noted*) and is located on the facility's main / first floor.

The current fiscal year (July 1-June 30) meeting dates include:

- **November 25, 2009** (*Cancelled Due to Holiday*)
- **December 16, 2009** (*No Meeting — AWARDS BREAKFAST*)
- **January 20, 2010**
(*Rescheduled & Relocated to Ted Crowell Room*)
- **February 24, 2010**
(*Will occur at Rollins College*)
- **March 24, 2010**
- **April 28, 2010**
- **May 26, 2010**
- **June 23, 2010**

* The 2010-2011 meetings will continue on the **fourth Wednesday of each month** at the same location.

Editor's Corner

Individuals should please forward articles or news items for publication in the next issue to Shannon Callahan at callahas@osceola.k12.fl.us by **July 10, 2010**. The editor sincerely thanks everyone who contributed to this month's issue of *GPN Network News*!

Shannon Callahan, Editor

