

Changing Central Florida One Grant at a Time

Network News

President's Message

February 8, 2011

Spring time in Central Florida – the trees have started blooming and putting out leaves. The weather may still be cool but plants are awake and moving about. GPN is awake and moving about also. The 14th Annual GPN Awards Breakfast will be on March 9, 2011, at Rollins Galloway Hall from 8:00 am to 10:00 am. This program was originally scheduled for December 1, 2010, in case any of your associates who were invited in the past wonder why they didn't get an invitation back then.

Join us - we will have an exciting program at the breakfast –


- Dr. Mary Ann Feldheim of the UCF Department of Public Administration is the speaker.
- Four Grant Professionals Network members have been selected by the membership to be honored for their work in 2010.
- A long and interesting tradition will continue. Influential members of the nonprofit community have been invited to the breakfast and to participate in the GPN "Mentor" program. These knowledgeable and experienced leaders have agreed to meet and spend time with a GPN member. The Mentor and GPN member are matched by a drawing at the breakfast.
- And then, (actually, before the program), there is breakfast – catered by the excellent Rollins catering group in beautiful Galloway Hall!

I can't wait for the breakfast party to begin. Invitations have been sent out. If you have not received an invitation, any GPN member can RSVP by going to the GPN web site at gpninc.org.

See you at the breakfast!

John 

John O'Connor, President
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P.S. It's OK to wear green to the breakfast. 

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- Lillian Draisin
- Noreen Levitt
- Gina Beckles
- Jeannie Floyd
- Jennifer Rickmann

Upcoming Meeting — Wednesday, February 23, 2011

The Grant Professionals Network of Central Florida, Inc. will hold its next general membership meeting on **February 23rd**.

The speaker is Melanie Cianciotto, Vice President/Client Manager for the Foundations and Endowments Specialty Practice, at SunTrust Bank. Her presentation will cover: (1) Trends that SunTrust's Foundations and Endowments have seen with their giving recently; and, (2) Tips on approaching Foundations for funding. More information about Ms. Cianciotto appears in the Speaker Profile.

The meeting will occur at the Heart of Florida United Way Dr. Nelson Ying Center, 1940 Traylor Boulevard, in Orlando. Networking and refreshments will begin at 8:30 a.m. with the call to order at 9:00 a.m.

The mission of the Grant Professionals Network (GPN) is to provide a collegial forum to facilitate training, resource development, leadership and networking opportunities for grant professionals.



February Speaker Profile Melanie Cianciotto

Vice President/Client Manager for the Foundations and Endowments Specialty Practice,
SunTrust Bank

Introduction

Melanie Cianciotto, Vice President, is a Client Manager for the Foundations and Endowments Specialty Practice. In this role, she provides administrative and consultative services to not-for-profit organizations with a focus on foundations.

Background and Experience

Melanie joined SunTrust in 1996 and has 14 years of experience in the financial services industry.

Education

Melanie earned a B.S. degree from the University of Central Florida in 1994 and the Certified Trust & Financial Advisor designation in 2002.

Personal

Melanie is a member of the Central Florida Chapter of the Association of Fundraising Professionals and the Planned Giving Council of Central Florida. In 2007, she was selected for and participated in the Hull Fellows Program, a leadership development program for foundation professionals facilitated by the Southeastern Council of Foundations.





Grant Professionals Network of Central Florida

14th Annual GPN Awards Breakfast

Wednesday, March 9, 2011
Registration begins at 8:00am

The GPN Annual Awards Breakfast recognizes the accomplishments of members as they support the efforts of their organizations, their clients, and their fellow GPN members. We invite you to join us to celebrate the role of grant writers and managers in their support of Central Florida's nonprofit community.

Location: Rollins College
Mills Memorial Hall - Building 15
Galloway Room
1000 Holt Avenue - 2720
Winter Park, FL 32789

\$20 per person includes breakfast, door prizes, and drawings for Mentor lunches with GPN members.

R.S.V.P. by March 2, 2011

Send an e-mail with your name and the number of seats desired to rsvp@gpninc.org
Make payments through PayPal at www.gpninc.org or send check to GPN address on web site



Keynote Speaker: Dr. Mary Ann Feldheim, UCF Department of Public Administration

- Chair of the Department of Public Administration, University of Central Florida
- Associate Professor of Public Administration and Nonprofit Management
- Coordinator of Nonprofit Management Program, University of Central Florida
- Ph.D. in Public Administration, Florida Atlantic University
- Dr. Feldheim is an author and reviewer
- Principal investigator on many research projects
- Active grant writer and advisor

For Interactive Map Go to:

http://tars.rollins.edu/tour/index_flash.htm

Parking Garage - Building 66 at Comstock & Park

For questions contact:

Nikisha Bronson-Hunter at nbronson-hunter@elcoc.org

John O'Connor at john@jpoconsulting.com



Exciting Training Opportunities !!

Rollins' Philanthropy and Nonprofit Leadership Center (PNLC) announces its training:

Coming in FEBRUARY & MARCH

- 2/18 — CEO Board Relations: Building a Strong Partnership
- 2/18 & 2/25 — Supervisory Foundations EAF Sponsored Event
- 2/22 — Philanthropy Center Member Event
- 2/23 — Measuring for Success: Program Evaluation Series - Session II
- 2/24 — Wage and Hour Law EAF Sponsored Event
- 2/25 — Certificate in Proposal Writing II
- 2/28 — Telling Your Nonprofit's Story by Creating a Business Plan

- 3/2 — Measuring for Success: Program Evaluation Series - Session III
- 3/3 & 3/4 — QuickBooks for Nonprofits
- 3/7 — Step by Step IRS Form 1023
- 3/9 — Measuring for Success: Program Evaluation Series - Session IV
- 3/11 — Certificate in Proposal Writing III
- 3/15 — Put Me in Coach: I'm Ready to Lead!
- 3/16-3/17 — Managing the Capital Campaign



• <http://www.pnlc.rollins.edu/> •

2010-2011 GPN Trainings
**** To obtain more information or RSVP for any of the workshops, contact Lilian Draisin at Lilian.Draisin@cityoforlando.net or 407-246-2477. ****

January 2011 <i>(Date To Be Determined)</i>	Brown Bag Session Topic: “Finding Research to Support your Program Needs” Presenter: Patricia Pates
February 3, 2011	Brown Bag Session Topic: “Goals, Objectives, Outcomes” Presenter: Georgiana Tynes
March 16, 2011	Brown Bag Session Topic: “Program Evaluation Basics” Presenter: Lilian Draisin
April 5, 2011	Brown Bag Session Topic: “Budget Quick Tips” Presenter: Julie Tindall
May 18, 2011	Brown Bag Session Topic: “Odds & Ends of Grant Applications” Presenter: Teresa Shipley
June 24, 2011	Brown Bag Session Topic: “Grant Submission Tips” Francina Dubose



GPN Membership Meeting Minutes

Wednesday, January 26, 2011

The meeting was called to order at 9:05 a.m. by President John O'Connor.

Approval of the November Meeting Minutes

A motion was made by Jeannie Floyd and seconded by Katherine Zimmerman to approve the November meeting minutes. The vote was unanimously approved.

Introduction of Guest and New Members

Guests and new members were introduced and welcomed to the meeting.

Introduction of Speaker

Judy introduced the speaker, Paul Daigle, Administrator of the U.S. Technology Fund. Mr. Daigle has been in the business for over 27 years. Mr. Daigle is pleased to give of his time, talent and the talent of his organization, Bits, Bytes and Megabytes. The U.S. Technology Fund gives grant awards to nonprofit organizations for technical projects and computer/technical assistance. They are also now able to give computers to organizations that are in need of them. Mr. Daigle stated that his organization is planning to expand and he is seeking an Executive Director to work with his organization to help them expand their reach within the Central Florida area. Judy is now a team member with Paul's company and will provide service in the area of virtual assistance. The U.S. Technology Fund only supports organizations within the boundaries of Orange and Seminole County.

Mr. Daigle stated that a list of nonprofit friendly vendors is on the website, www.USTechnologyFund.org.

The next grant application period opens up on or about March 1, 2011. The new application will be on the website for organizations to apply.

John presented Mr. Daigle with a gift after his presentation.

GPN Committee Reports

The Annual Awards Breakfast has been rescheduled for March 9th at Rollins College in the Galloway Hall. Dr. Mary Ann Feldheim, Chair, UCF Public Administration, will be the guest speaker. The room holds 75; thus, we are planning for 75 participants.

John stated that he is working on recruiting mentors for the event. The fee for the breakfast is \$20 per person. Mentors will not be charged to attend.

Jeannie passed out the Awards Ballot. She explained that the purpose of these awards is to recognize grant professional network members who have been outstanding in the community in four different ways: Professional Excellence, Outstanding Mentor, Service, and Up and Coming. She stated that the ballots are due by February 10. They can be mailed to the GPN address, P.O. Box 532051, Orlando, FL 32853-2051 or emailed to awards@gpninc.org. Only GPN members can vote and the members are allowed one vote.

John stated that it is not too late to become a member and vote. To join GPN, go to the GPN website, complete the membership form, send in a check or pay via paypal.

Speaker for February Meeting

Jennifer stated that she is working on confirming a speaker for next meeting.

Door Prize

There were two door prize winners, Chris Howell and Amanda Hall.

Adjournment

The meeting was adjourned at 10:19 a.m.

* The next meeting is scheduled for February 23, 2011 at 8:30 a.m.

Respectfully submitted by Francina Dubose, GPN Secretary 2010-2011.



GPN Meeting Dates and Location

The primary location of GPN's general membership meetings is the **Heart of Florida United Way Dr. Nelson Ying Center**, 1940 Traylor Boulevard in Orlando. The facility is centrally located near the intersection of 441 and Princeton Street. The specific space for GPN meetings is called the Dr. P. Phillips Community Meeting Room (*unless otherwise noted*) and is located on the facility's main / first floor.

The meetings for the 2010-2011 fiscal year (July 1-June 30) will continue on the **fourth Wednesday of each month** at the same location. Upcoming meeting dates include:

- January 26, 2011
- **February 23, 2011**
- *March 23, 2011—CANCELLED*
The 14th Annual Awards Breakfast will occur on Wednesday, March 9, 2011.
- April 27, 2010
- May 25, 2011
- June 22, 2011

2010-11 Standing Committees

Nominating	John O'Connor
Finance	Gina Beckles
Membership	Eva Shoemaker
	Kelly Gormley
Communications	Noreen Levitt
Professional Development	Lilian Drasian

2010-11 Special Committees

Activities	Judy Schwartz-Naber
Awards Announcements	Jennifer Rickman
Awards Breakfast	Jana Parpart
By-Laws/Archives	Nikisha Bronson-Hunter
Legislative	Jean Floyd
Newsletter	VACANT
Website & E-Blast	Shannon Callahan
	George Fournier

Editor's Corner

By **March 10, 2011**, individuals should please forward articles or news items for publication in the next issue to Shannon Callahan at callahas@osceola.k12.fl.us.

The editor sincerely thanks everyone who contributed to this month's issue of *GPN Network News*!

Shannon Callahan, Editor

